

# Integrated Data Services



## The @Road Advanced Customer Solutions Group (ACSG)

ACSG is an innovative for-fee professional services team designed to leverage the existing @Road platform by offering optional custom solutions and integrating existing applications with the @Road mobile resource management solution.

The ACSG works with customer IT departments, third party developers and outside consultants to integrate and develop custom solutions for virtually any business.

## The Advanced Customer Solutions Group will work with you to:

- Integrate the convenience and expertise of the @Road mobile resource management solution with existing software applications, such as financial or routing systems
- Help reduce time spent duplicating data and rekeying information in two different software programs
- Reduce dependencies on custom data systems solutions by integrating with existing legacy systems and other unique applications

For more information on ACSG,

please contact acsg@road-inc.com

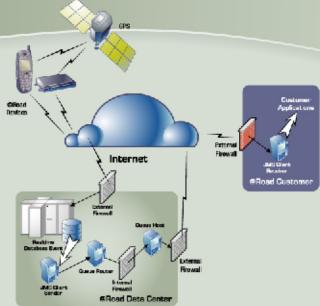
# Integrated Data Services

### **DirectData**

DirectData makes your @Road data instantly accessible to your custom database(s). It uses an open platform for maximum flexibility. This optional service provides one-way data flow to enhance and streamline database related functions such as custom applications or reports.

#### **Benefits:**

- Easy integration of your @Road data with existing database(s)
- Flexibility—you can develop custom reports as needed
- "Always on" XML-based transmission capability means data continuously flows from @Road as your vehicles update
- Manage data flow with the DirectData user control monitor
- Security-128-bit encryption and authentication



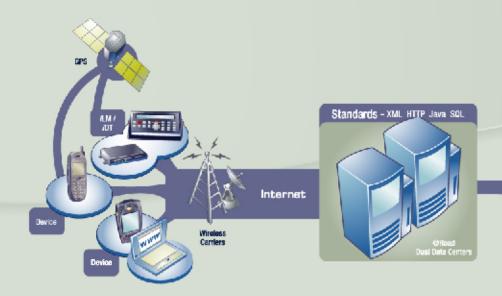
### **TCP Connect**

TCP Connect allows an external IPenabled device, such as a laptop PC or handheld PDA, to utilize the wireless modem within your @Road *i*LM<sup>®</sup> Internet Location Manager to remotely access applications over the Internet. Check e-mail, access corporate applications to check inventory, log orders and more.

In addition, each mobile worker can also request internal information from the *i*LM, such as GPS-based information (latitude, longitude, speed, time, status, etc.), unit temperature, vehicle battery voltage, ignition status and sensor services inputs.

#### **Benefits:**

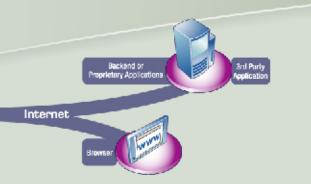
- Critical, time-sensitive data can be relayed by mobile workers in real-time to your entire enterprise to assist in business decisions
- See rapid return on investment (ROI) through:
  - Reduced data entry tasks; just input once while mobile
  - Increased field productivity by eliminating requirement of mobile worker to return to home office to submit documents, and save costs by reducing fuel consumption and vehicle wear and tear
  - Decreased billing cycle time and increased cash flow by eliminating paper and the associated delays incurred by data entry and field-collected data submission



## To bring mobility and convenience to your workforce cont

### Solutions for Your Mobile Workforce

# @Road Application Programming Interfaces (API)



@Road API solutions provide a published interface that facilitates data transfer between two applications or databases using a programming language. @Road API solutions are custom codes that request data to be moved from one account to another – to or from your @Road account to a different application or backend database, such as a routing program.

#### **Benefits:**

- You decide when to request or send data, on-demand or by programmed frequency
- · Two-way data flow
- See rapid return on investment (ROI) through:
  - Decreased data entry—information automatically sent to appropriate place in other application
  - Increased operational efficiency

## act your sales representative or e-mail acsg@road-inc.com

#### Direct Data Systems compatibility:

Operating systems:

- Microsoft Windows<sup>®</sup> NT/2000
- Sun Solaris<sup>TM</sup> SPARC<sup>TM</sup>
- IBM<sup>®</sup> AIX
- Red Hat Linux

Compatible databases include:

- Oracle<sup>®</sup> 8i/9i <sup>TM</sup>
- $IBM^{\mbox{\tiny (B)}}DB2^{\mbox{\tiny TM}}$
- Microsoft<sup>®</sup> SQL Server<sup>™</sup>
- My SQL
- PostgreSQL

ACSG can also provide professional services building client receiver programs to seamlessly integrate with 3rd party applications (e.g. Oracle ERP, SAP, PeopleSoft<sup>®</sup>).



@Road (Nasdaq: ARDI) is a leading provider of mobile resource management (MRM) services, a rapidly growing category of productivity solutions integrating location technologies, wireless communications, transaction processing, software applications and the Internet to help companies better manage mobile workers. Any size organization, in any industry or public sector, in which improving the productivity of mobile workers has an impact on revenue, expenses, customer service and competitive advantage, will benefit from @Road MRM services. Because @Road offers its services on a hosted basis, customers avoid expensive and complex software and IT infrastructure investments. Since @Road delivers its MRM services using a pay-as-yougo subscription model, customers experience an immediate and measurable return-on-investment.

The company has headquarters in Fremont, CA, and secure networked data centers on both U.S. coasts. For more information, please contact your sales representative or visit the @Road web site at www.road.com.

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